

Matter of Trust, Inc.
General Budget 2009 (see each program description for specific budgets)

| Income | Total | Natural Surplus Programs | | | Eco-educational Progs | | Manmade Surplus Programs | | | Totals |
|---------------------------------------|----------------|--------------------------|---------------|----------------|-----------------------|----------------|--------------------------|---------------|---------------|----------------|
| | | MofT General | Hair Mats | Oil to Compost | Earth Above | Fields of Fuel | Lucia Garden | *** ROSA | **** Other | |
| Government Grants | 20,000 | | 5,000 | | | | 5,000 | 5,000 | 5,000 | 20,000 |
| Government Contracts | 15,000 | | 5,000 | | | | 5,000 | 5,000 | | 15,000 |
| Foundations | 240,000 | 10,000 | 5,000 | 10,000 | 100,000 | 100,000 | 5,000 | 5,000 | 5,000 | 240,000 |
| Earned Income | 25,000 | | 5,000 | | | | 5,000 | 10,000 | 5,000 | 25,000 |
| Fundraising | 20,000 | 10,000 | 5,000 | 5,000 | | | | | | 20,000 |
| Donations | 60,000 | 10,000 | 5,000 | 5,000 | 20,000 | | 5,000 | 10,000 | 5,000 | 60,000 |
| Inkind / probono | 165,000 | 20,000 | 25,000 | 20,000 | 50,000 | 25,000 | 5,000 | 5,000 | 15,000 | 165,000 |
| Total Support | 545,000 | 50,000 | 55,000 | 40,000 | 170,000 | 125,000 | 30,000 | 40,000 | 35,000 | 545,000 |
| Expense | | | | | | | | | | |
| I. Salary / Contractors / Prof | | | | | | | | | | |
| Executive Director | - | - | - | - | - | - | - | - | - | - |
| Contractors | | | | | | | | | | |
| Bookkeeper | 10,500 | 1,000 | 500 | 1,000 | 2,000 | 2,000 | 1,000 | 2,000 | 1,000 | 10,500 |
| Admin | 10,500 | 1,000 | 500 | 1,000 | 2,000 | 2,000 | 1,000 | 2,000 | 1,000 | 10,500 |
| Gofor | 10,500 | 1,000 | 500 | 1,000 | 2,000 | 2,000 | 1,000 | 2,000 | 1,000 | 10,500 |
| Tech Support | 10,500 | 1,000 | 500 | 1,000 | 2,000 | 2,000 | 1,000 | 2,000 | 1,000 | 10,500 |
| Outreach Design | 8,500 | 1,000 | 500 | 1,000 | 2,000 | 1,000 | 1,000 | 1,000 | 1,000 | 8,500 |
| Fundraiser | 8,500 | 1,000 | 500 | 1,000 | 2,000 | 1,000 | 1,000 | 1,000 | 1,000 | 8,500 |
| Project Mgrs | 89,000 | 10,000 | 2,500 | 5,000 | 23,000 | 31,500 | 5,000 | 2,000 | 10,000 | 89,000 |
| Project Staff | 163,000 | 15,000 | 4,500 | 5,000 | 66,500 | 50,000 | 10,000 | 2,000 | 10,000 | 163,000 |
| Professional Services | | | | | | | | | | |
| Accountant | 2,000 | 2,000 | | | | | | | | 2,000 |
| Legal | 2,000 | 2,000 | | | | | | | | 2,000 |
| Total Expense I. | 315,000 | 35,000 | 10,000 | 16,000 | 101,500 | 91,500 | 21,000 | 14,000 | 26,000 | 315,000 |
| II. General Operations | | | | | | | | | | |
| Rent | 7,000 | 1,000 | 5,000 | | | | | | 1,000 | 7,000 |
| Utilities | 3,500 | 1,500 | 1,000 | | | | | | 1,000 | 3,500 |
| Insurance | 5,000 | 1,000 | 500 | 500 | 500 | 500 | 500 | 500 | 1,000 | 5,000 |
| Equipment | 21,500 | 2,000 | 5,000 | 2,500 | 2,000 | 2,000 | 2,000 | 5,000 | 1,000 | 21,500 |
| Supplies (incl inkind don) | 135,000 | 2,000 | 25,000 | 15,000 | 60,000 | 25,000 | 2,000 | 5,000 | 1,000 | 135,000 |
| Printing / copying | 18,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 2,000 | 5,000 | 1,000 | 18,000 |
| Phones | 21,000 | 3,000 | 1,000 | 3,000 | 3,000 | 3,000 | 2,000 | 5,000 | 1,000 | 21,000 |
| Postage / delivery | 14,500 | 2,000 | 5,000 | 500 | 500 | 500 | 500 | 5,000 | 1,000 | 14,500 |
| Misc | 4,500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 1,000 | 4,500 |
| Total Expense II | 230,000 | 15,000 | 45,000 | 24,000 | 68,500 | 33,500 | 9,000 | 26,000 | 9,000 | 230,000 |
| Total Expenses | 545,000 | 50,000 | 55,000 | 40,000 | 170,000 | 125,000 | 30,000 | 40,000 | 35,000 | 545,000 |

* Since funding for "general operations" is an endangered species, Matter of Trust, Inc. (MofT) cultivates volunteer networks and gifts-in-kind (see our Reuse Of Society's Abundance (ROSA) program below ***). We hire independent contractors for core, new project management and teams. We prefer to work out of home offices or in the field. We have teams of student interns, work-from-home moms, and senior citizen advisors as well as volunteers. We are very resourceful and enjoy to work with low overhead, so that we can devote funds to our vital programs. We also fiscally sponsor grassroots projects and award 5% of that funding for general admin expenses. And since some donors need to skip years or have a variety of new groups every year, we concentrate on projects that have a chance to become sustainable in their own right. Together, all these ideas have allowed us to grow, navigate the system, achieve our goals and thrive since 1998.

** Our oil spill hairmat manufacturing project launched in 2008. This program is in partnership with San Francisco Carpet Recycling and The East Bay Depot For Creative Reuse. Certain expenses with regards to warehouse staff / workmans comp / insurance will be shared.

*** MofT's Reuse of Society's Abundance (ROSA) program created and partners with an online database matching service, Excess Access. MofT's main office shares space with Excess Access. Excess Access donates funds, administrative assistance, supplies and technical support for MofT.

**** Other continuing and planned programs include: (MANMADE) Orchards International, (NATURAL) Veggie Van, Sun Train, Algae Blooms for Biodiesel, (ECO-EDUCATION) Peace of Mind Kits, Solar Peace Sculpture, Betty's Biofuels 4 Schools, Pipeline... (FORUMS) Green Energy Millions.org, What You Can Do.org, The Good Karma Exchange.org, and Nats - Philos - Fools & Funds [our mini-summit for Naturalists, Philosophers, Entrepreneurs and Angel funders]. What we make in the US...