

Matter of Trust, Inc.
General Budget 2009 (see each program description for specific budgets)

Income	Total	Natural Surplus Programs			Eco-educational Progs		Manmade Surplus Programs			Totals
		MofT General	Hair Mats	Oil to Compost	Earth Above	Fields of Fuel	Lucia Garden	*** ROSA	**** Other	
Government Grants	20,000		5,000				5,000	5,000	5,000	20,000
Government Contracts	15,000		5,000				5,000	5,000		15,000
Foundations	240,000	10,000	5,000	10,000	100,000	100,000	5,000	5,000	5,000	240,000
Earned Income	25,000		5,000				5,000	10,000	5,000	25,000
Fundraising	20,000	10,000	5,000	5,000						20,000
Donations	60,000	10,000	5,000	5,000	20,000		5,000	10,000	5,000	60,000
Inkind / probono	165,000	20,000	25,000	20,000	50,000	25,000	5,000	5,000	15,000	165,000
Total Support	545,000	50,000	55,000	40,000	170,000	125,000	30,000	40,000	35,000	545,000
Expense										
I. Salary / Contractors / Prof										
Executive Director	-	-	-	-	-	-	-	-	-	-
Contractors										
Bookkeeper	10,500	1,000	500	1,000	2,000	2,000	1,000	2,000	1,000	10,500
Admin	10,500	1,000	500	1,000	2,000	2,000	1,000	2,000	1,000	10,500
Gofor	10,500	1,000	500	1,000	2,000	2,000	1,000	2,000	1,000	10,500
Tech Support	10,500	1,000	500	1,000	2,000	2,000	1,000	2,000	1,000	10,500
Outreach Design	8,500	1,000	500	1,000	2,000	1,000	1,000	1,000	1,000	8,500
Fundraiser	8,500	1,000	500	1,000	2,000	1,000	1,000	1,000	1,000	8,500
Project Mgrs	89,000	10,000	2,500	5,000	23,000	31,500	5,000	2,000	10,000	89,000
Project Staff	163,000	15,000	4,500	5,000	66,500	50,000	10,000	2,000	10,000	163,000
Professional Services										
Accountant	2,000	2,000								2,000
Legal	2,000	2,000								2,000
Total Expense I.	315,000	35,000	10,000	16,000	101,500	91,500	21,000	14,000	26,000	315,000
II. General Operations										
Rent	7,000	1,000	5,000						1,000	7,000
Utilities	3,500	1,500	1,000						1,000	3,500
Insurance	5,000	1,000	500	500	500	500	500	500	1,000	5,000
Equipment	21,500	2,000	5,000	2,500	2,000	2,000	2,000	5,000	1,000	21,500
Supplies (incl inkind don)	135,000	2,000	25,000	15,000	60,000	25,000	2,000	5,000	1,000	135,000
Printing / copying	18,000	2,000	2,000	2,000	2,000	2,000	2,000	5,000	1,000	18,000
Phones	21,000	3,000	1,000	3,000	3,000	3,000	2,000	5,000	1,000	21,000
Postage / delivery	14,500	2,000	5,000	500	500	500	500	5,000	1,000	14,500
Misc	4,500	500	500	500	500	500	500	500	1,000	4,500
Total Expense II	230,000	15,000	45,000	24,000	68,500	33,500	9,000	26,000	9,000	230,000
Total Expenses	545,000	50,000	55,000	40,000	170,000	125,000	30,000	40,000	35,000	545,000

* Since funding for "general operations" is an endangered species, Matter of Trust, Inc. (MofT) cultivates volunteer networks and gifts-in-kind (see our Reuse Of Society's Abundance (ROSA) program below ***). We hire independent contractors for core, new project management and teams. We prefer to work out of home offices or in the field. We have teams of student interns, work-from-home moms, and senior citizen advisors as well as volunteers. We are very resourceful and enjoy to work with low overhead, so that we can devote funds to our vital programs. We also fiscally sponsor grassroots projects and award 5% of that funding for general admin expenses. And since some donors need to skip years or have a variety of new groups every year, we concentrate on projects that have a chance to become sustainable in their own right. Together, all these ideas have allowed us to grow, navigate the system, achieve our goals and thrive since 1998.

** Our oil spill hairmat manufacturing project launched in 2008. This program is in partnership with San Francisco Carpet Recycling and The East Bay Depot For Creative Reuse. Certain expenses with regards to warehouse staff / workmans comp / insurance will be shared.

*** MofT's Reuse of Society's Abundance (ROSA) program created and partners with an online database matching service, Excess Access. MofT's main office shares space with Excess Access. Excess Access donates funds, administrative assistance, supplies and technical support for MofT.

**** Other continuing and planned programs include: (MANMADE) Orchards International, (NATURAL) Veggie Van, Sun Train, Algae Blooms for Biodiesel, (ECO-EDUCATION) Peace of Mind Kits, Solar Peace Sculpture, Betty's Biofuels 4 Schools, Pipeline... (FORUMS) Green Energy Millions.org, What You Can Do.org, The Good Karma Exchange.org, and Nats - Philos - Fools & Funds [our mini-summit for Naturalists, Philosophers, Entrepreneurs and Angel funders]. What we make in the US...